| TEAM MEETS   | AGENDA   | DESCRIPTION   | IMPORTANT DEADLINES & TASKS                  | MENTOR/EXPERT   |
|--|--|---|--|---|
| NOVEMBER 2020  |  |   |  |   |
| 9.11.2020 (FIXED TIME,<br>week 46)   | Defining team rules  | The team discusses and agrees on team<br>rules. Rules are written down and added<br>to the teamwork platform (for example<br>Miroboard). The channel of<br>communication is also decided on (Zoom,<br>Hangouts, Discord etc.).  |  |   |
| 1620.11.2020 (week 47).<br>Team decides a meeting<br>time independently.<br>Meeting should be held<br>during the week 47 | Discussing team roles and product ideas                          | Team members discuss the Team Roles<br>test results as an ice breaker. How well<br>do they think the roles fit? Would they be<br>able to form a balanced group based on<br>this information? Taking a closer look at<br>the Challenge and evaluating the ideas.   |  | Mentor contacts team by 16/11 and<br>sends out a doodle for a meeting<br>time for the meeting in week 48  |
| 2327.11.2020 (week 48)<br>Team decides a meeting<br>time independently.<br>Meeting should be held<br>during the week 48  | Meeting with mentor / Evaluating ideas, deciding on a team name. | Mentor joins the team meeting on week<br>48. Defining the strengths and<br>weaknesses of their ideas. Can the ideas<br>be formed into products and start-up<br>businesses? Deciding on a team name,<br>which will be used when submitting tasks<br>to e-Platform.   | Team rules submitted to e-Platform by 27.11. | Mentor joins the team meeting on<br>week 48 and discusses team roles<br>with the students, helps them define<br>idea and reminds the about the<br>upcoming milestone (team rules<br>submitted on e-Platform, team<br>name). |
| DECEMBER 2020  |  |   |  |   |
| 711.12.2020 (week 50)<br>Team decides a meeting<br>time independently.<br>Meeting should be held<br>during the week 50   | Preparing questions to challenge<br>expert (Meeting with mentor) | (Mentor joins the team meeting on week<br>50) Team members prepare 3 questions<br>for the challenge expert based on the<br>strengths and weaknesses discovered in<br>previous meeting. Team starts drafting a<br>business plan (one pager) which was<br>presented on 16.11. lessons and is<br>available in e-Platform |  | Meeting with mentor during week<br>50/ Discussing the business plan<br>draft with the mentor. Mentor helps<br>the team to come up with 3<br>questions, which are sent to the<br>expert via e-mail.                          |

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| 14.12.2020 Meeting starts<br>15:15 (FIXED TIME,<br>meeting at schools)   |        | Team prepares a one pager/business<br>plan on their product idea at the meeting<br>held in schools 14.12.2020, 15:15.   | MILESTONE: Product idea and business<br>plan (= one pager) / Task: Submit<br>business plan to ePlatform by 18.12.  |   |
| 1418.12.2020 (week 51)<br>Meeting with challenge<br>expert   |        | Team joins a meeting with challenge<br>expert discussing the questions<br>prepared last week (business plans can<br>be updated after expert feedback but<br>this is not a mandatory step).  |  | Mentor organizes a meeting with<br>experts on week 51 (can be a joint<br>meeting with other teams from the<br>same challenge), where the teams<br>get answers to the questions<br>prepared and sent on previous week. |
| JANUARY 2021   |        |   |  |   |
| 1115. (week 2) (time from<br>Doodle, will be fixed)  |        | Students are introduced with<br>prototyping assignment (by RTU<br>prototyping mentors) that they have to<br>do in this lesson held in Zoom. Time<br>specified from Doodle.  | Home work: 1) Validate prototype with<br>potential customers (piers, parents,<br>teachers, mentor etc.) 2) Prepare<br>presentation:<br>-What is the problem they are solving?<br>-How did they get to the solution to the<br>problem?<br>-What is the solution?<br>-What kind of validation and with whom<br>they had? |   |
| 1822. (week 3) Team<br>decides a meeting time<br>independently. Meeting<br>should be held during the<br>week 3 |        | Talk about results of validation, prepare<br>presentation for next prototyping<br>session. Teams decide on the best<br>prototype to present to the experts.<br>Teams decide who will submit the<br>MILESTONE Proto I to the ePlatform by<br>22.1.2021 | MILESTONE: Prototype I ready / Task:<br>take a picture, video, printscreen etc. of<br>your proto and submit it to e-Platfom by<br>22.1.  | Mentor can help if needed   |

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|---|---|--|--|---|
| 2529. (week 4) (time<br>from Doodle, will be fixed)   | Prototyping II                                      | Teams are presenting homework<br>presentation to experts, each team has 5<br>min for presentation, experts just make<br>notes for themselves. Afterwards 30min<br>time slot with experts - all teams on the<br>same challenge talk together with<br>expert.                  |  | Expert is present on Zoom. Time<br>from Doodle.   |
| FEBRUARY 2021   |   |  |  |   |
| 15. (week 5) Team<br>decides a meeting time<br>independently. Meeting<br>should be held during the<br>week 5        |   | Teams define their target groups and<br>prepare questions for mini market<br>research. Each team member does a mini<br>market research with family, friends etc.<br>(each team member should get<br>answers/feedback from least 5 people).<br>Mentors will join the meeting. |  | Meeting with mentor during week 5<br>to talk about feedback from experts<br>and finalize prototype.                     |
| 15.2. (FIXED TIME, week 7)<br>Online meetings in schools<br>15:15-16:00 (EET)                                       |   | Evaluate and update proto based on mini market research. Teams decide who will   | Submit a picture of your proto and a   |   |
| MARCH 2021  |   |  |  |   |
| 22.2-5.3. (weeks 8-9) no<br>team meetings during week<br>9 (Swedish holiday week)                                   | Pitching  | week 9 Swedish holiday week - no team<br>meetings  |  | Teams send a draft of the marketing<br>plan to the mentor via email by the<br>end of week 9.                            |
|   | Preparing a pitch (video) for the<br>Dragons Den    | Team starts to plan for their video pitch<br>(video) according to guidelines given.  |  | Mentor consults the challenge<br>expert and replies to the team with<br>possible suggestions for the<br>marketing plan. |
| 29.32.4. (week 13) Team<br>decides a meeting time<br>independently. Meeting<br>should be held during the<br>week 13 | Preparing a pitch (video) for the<br>Dragons Den II |  | MILESTONE: Marketing plan ready /<br>Task: Submit marketing plan to e-<br>Platform by 2.4.2021 | Meeting with mentor during week 13  |
| APRIL 2021  |   |  |  |   |

| TE             | EAM MEETS | AGENDA  | DESCRIPTION  | IMPORTANT DEADLINES & TASKS   | MENTOR/EXPERT  |
|----------------|-----------|---|--|---|----------------|
| 1216.4         | (week 15) |   | Business camp & Dragon's Den. Teams<br>decide who will submit the MILESTONE<br>pitch (video) to ePlatform by 16.4.2021.<br>Mentor joins the meeting. | MILESTONE pitch (video). Task: Submit<br>your ready pitch (video) to the ePlatform<br>by 16.4.2021. | Mentor meeting |
| 56.5./6<br>18) |           | Challenges to Business Camps<br>locally in each country |  |   |                |