





## **Environmentally friendly innovative solutions for agriculture**



Photo: The company representatives Akseli Lunden (left) and Niko Wallenius (right) meeting with the HE

President Edgar Lungu at the Agritech Expo 2019 in Zambia.

Oy BioSorbio Ltd. is a Finnish company developing environmentally friendly solutions in agriculture, soil and water remediation. The company's versatile products can be produced near the end user in a special container factory production unit. The company joined the <u>SME Aisle</u> project in 2019. The SME Aisle project is funded by the Central Baltic Interreg programme.

When BioSorbio Ltd. joined the project, its objective was to find an interested end user and an investor from the SADC region, which would have been ready to run locally the company's industrial unit. The company was ready to invest a suitable amount of time and money to measure the potential and possibilities of the market. BioSorbio had already prior experience in the African markets, in Ethiopia and Nigeria. In the SME Aise project, the company has been active in various project activities and has participated in business delegation trips organized by the project. With the help of the SME Aisle project, the company succeeded in its efforts, and useful contacts were found in Zambia. As a result, BioSorbio established a joint venture called BioRaiser Zambia Ltd. in 2019.

"The SME Aisle project has helped us in identifying suitable partners and has met our expectations", Mr. Jukka Lunden, Managing Director of BioSorbio Ltd. says.